

# JOB OFFER



## **Junior FAE and Customer Support Automotive**

Location: Munich area, Germany

Fabless semiconductor supplier KDPOF provides innovative gigabit and long-reach communications over Plastic Optical Fiber (POF). Making gigabit communication over POF a reality, KDPOF technology supplies 1 Gbps POF links for automotive, industrial, and home networks. Founded in 2010 in Madrid, Spain, KDPOF offers their technology as either ASSP or IP (Intellectual Property) to be integrated in SoCs (System-on-Chips). The adaptive and efficient system works with a wide range of optoelectronics and low-cost large core optical fibers, thus delivering carmakers low risks, low costs, and short time-to-market.

### **Your Duties:**

- Point of contact for new developments within customer's engineering teams ("resident engineer") and with the customer quality organization for all topics related to products in production.
- Follow up and management of projects under development with special focus on open issues for products in production
- Identify new opportunities for application of the technology
- Capture and feedback to HQ on relevant requirements and features for KDPOF's portfolio and roadmap with commercial potential in customers
- Customer support during technology evaluation stages
- Identify needs for documentation, evaluation kits, etc. in order to support and facilitate customer technology evaluation. Localization in German language of existing material
- Work with PR-Germany to support local market events (trade shows, congresses, tech days, etc.) where KDPOF should be present

### **Your Profile:**

- Market knowledge of German automotive industry
- Successfully studied electrical engineering, communications engineering, computer science, or a comparable field and have general knowledge in the field of automotive data transfer

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- Previous experience on electronic design with preference on automotive environments
- Enthusiastic about new future-oriented vehicle applications
- Used to working independently
- Perfect German and good English skills orally and in writing
- Customer-oriented, good communication skills to interface between the customer's development team and KDPOF

## **Your Opportunity:**

- Develop the German automotive market for KDPOF
- Flat hierarchy and a relaxed and extremely friendly atmosphere in an international team
- Exciting and challenging start-up spirit
- Performance-related salary
- Flexible working hours

Are you interested? We look forward to receiving your application with an indication of your desired salary and availability, including cover letter, curriculum vitae, and references: [sales@kdpof.com](mailto:sales@kdpof.com)

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